

# U.S. ARMY MEDICAL RESEARCH AND MATERIEL COMMAND (USAMRMC)

A trusted partner for  
leading biomedical research  
and materiel innovation for  
global health.

**MG James K. Gilman**

**Commanding General, USAMRMC**



## Advanced Planning Briefing for Industry and Small Business Conference

***26 April 2011***



**Responsively and responsibly create and deliver medical information and products for the warfighting family.**



# CORE OUTCOMES

**Fielded Medical Knowledge**

**Fielded Medical Materiel**

## CORE PROGRAMS

**Medical Research & Technology Program**

(1) Basic Research, (2) Applied Research, and (3) Advanced Technology Development to **prove tech-base concepts** for medical products (drugs, biologics & devices) and information

**Medical Advanced Development Program**

(4) Advanced Component Development & Prototypes and (5) System Development & Demonstration of tech-base concepts or commercial products into **FDA-approved war-ready medical products**

**Medical Strategic & Operational Logistics Program**

**Acquire, field, distribute, centrally manage, sustain/maintain and dispose of medical products, supplies and equipment** from the tech-base, advanced development, or from the commercial sources

## SPECIAL PROGRAMS



**Congressional Special Interest Program**



## SPECIAL OUTCOMES

**Targeted Outcomes**



# **Current Efforts to Assist Prime and Sub Contractors in Federal Government Contracting**

## **Proactive and Strategic Approach via Personal Meetings, Outreach Events, and Telephonic or On-Line Knowledge Transfer**



**US Army Medical Research Acquisition Activity  
(USAMRAA) <http://www.usamraa.army.mil>**



**USAMRMC's Office of Small Business Programs  
(OSBP)  
<http://www.mrmc.smallbusopps.army.mil>**



**Fort Detrick Business Development Office (FDBDO)  
<http://www.fdbdo.com>  
Contractor Support - conveniently located off post**





# Key Mechanisms to Assist Prime and Sub Contractors in Federal Government Contracting



-  **USAMRMC & Fort Detrick on-line forecast of projected and anticipated procurements**
-  **Solicitations posted and updated routinely**
-  **Continuous collaboration with Fort Detrick contracting community - approximately 10 procurement activities, including: USAMRAA, NAVMEDLOGCOM, US Army Corps of Engineers, Baltimore District, NCI, SAIC, USDA, Technology Application Office, and others**
-  **Public access to solicitations via Army Single Face to Industry Acquisition Web Site**  
**<https://acquisition.army.mil/afsi/>**
-  **Available vendor data base of contractors**



# Fort Detrick Business Development Office (FDBDO)



## Collaborating for Mutual Success

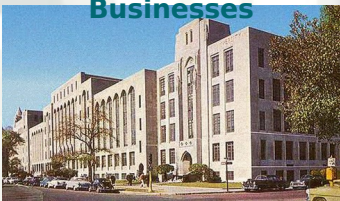
Gateway to Working Together



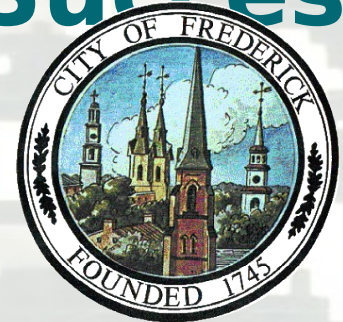
Fort Detrick Offices and Facilities



Small/Medium/Large Businesses



Colleges and Universities



[www.fdbdo.com](http://www.fdbdo.com)



# LET US NOT FORGET WHY WE ARE HERE

